

AFGHANISTAN ENGINEER DISTRICT-NORTH

ABA Conference

3 October 2010



US Army Corps of Engineers
BUILDING STRONG®

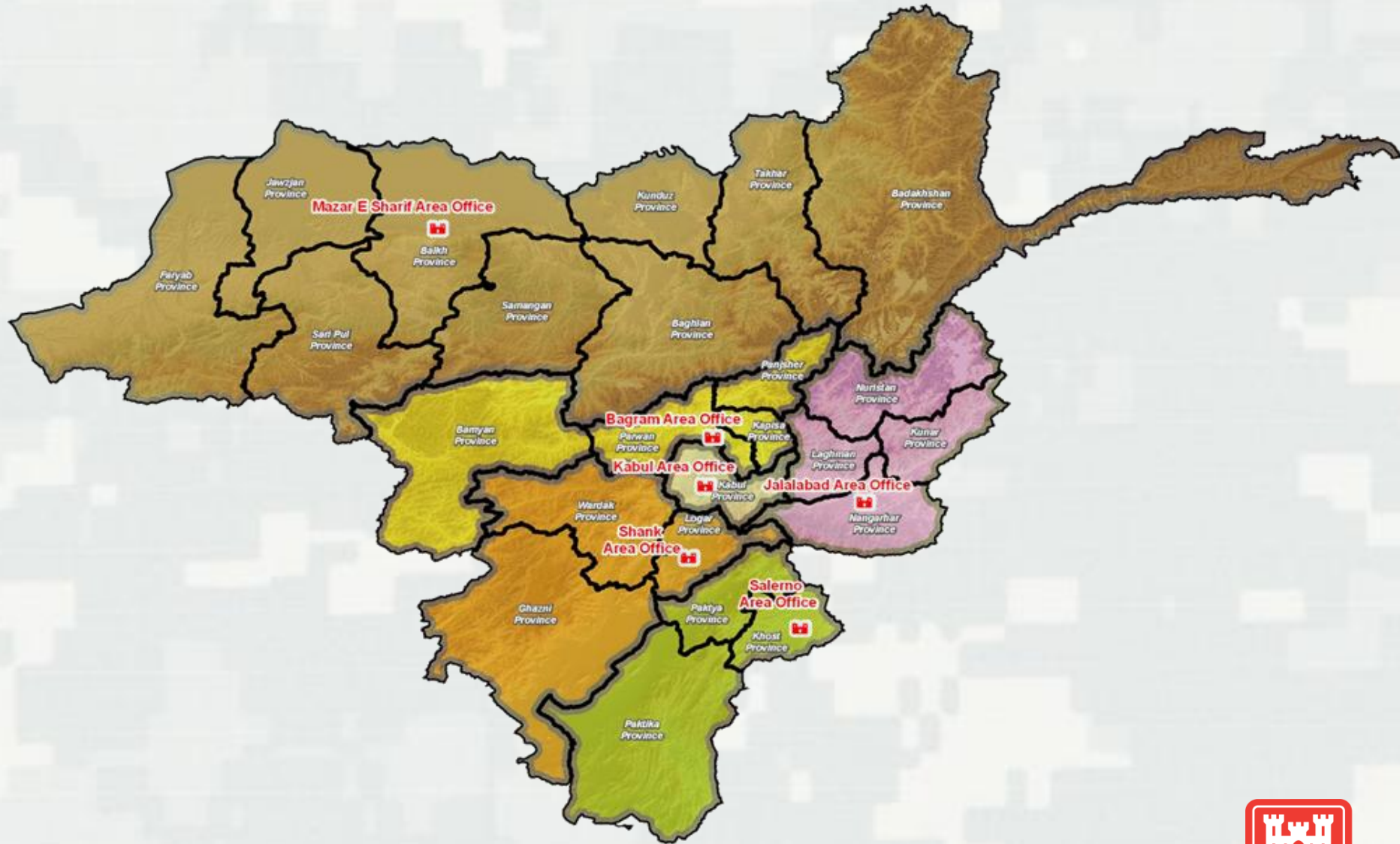


INTRODUCTION

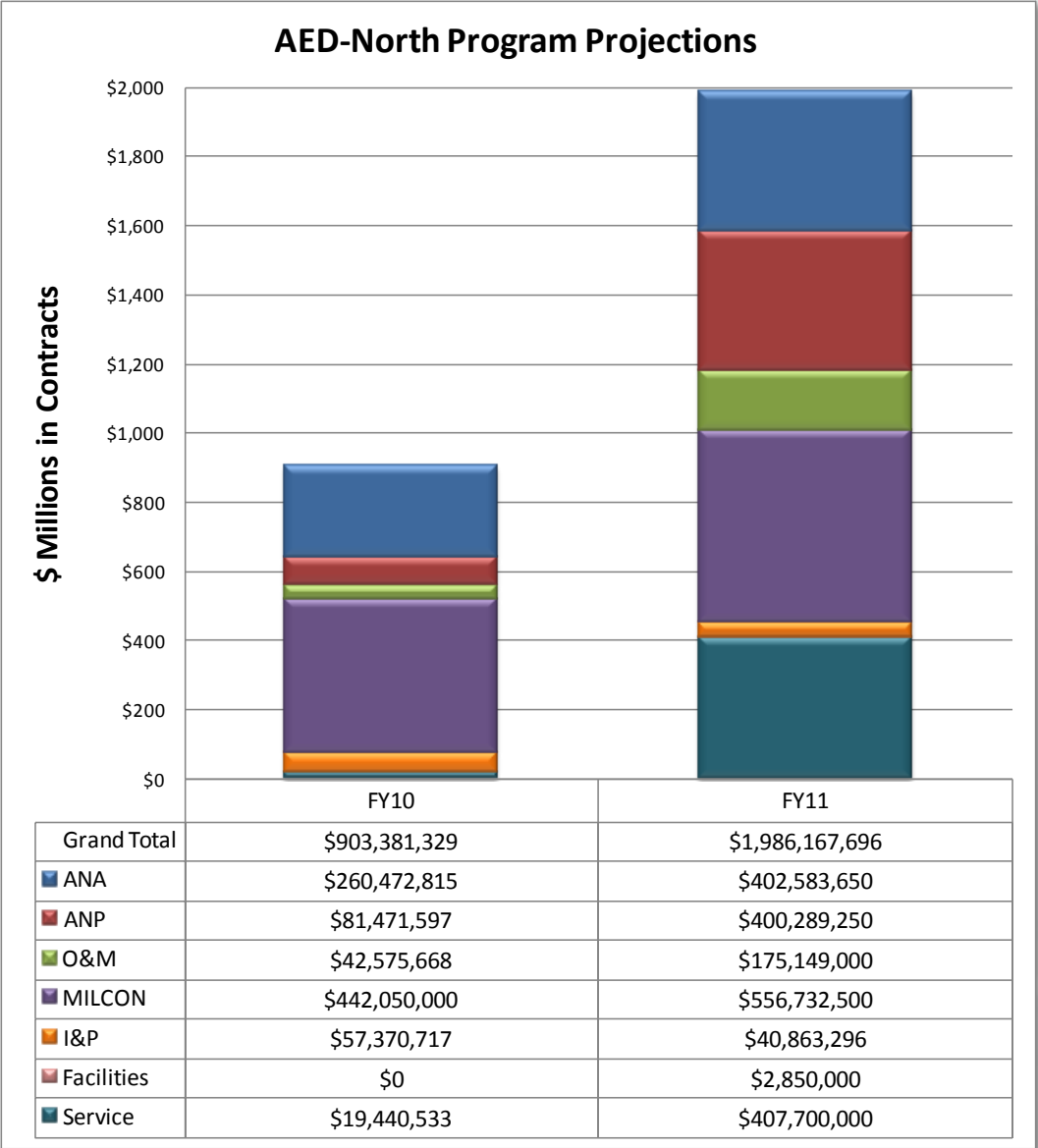
COL Thomas H. Magness, AED-North Commander



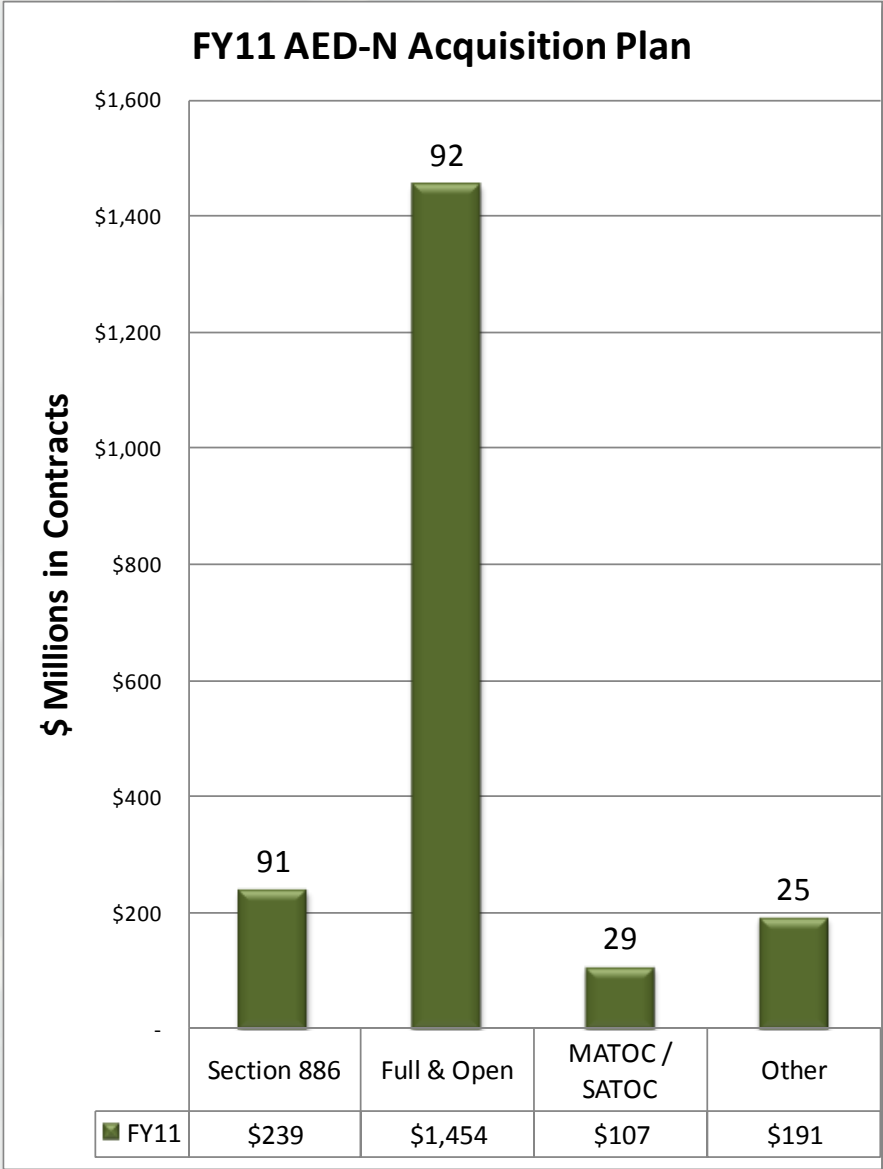
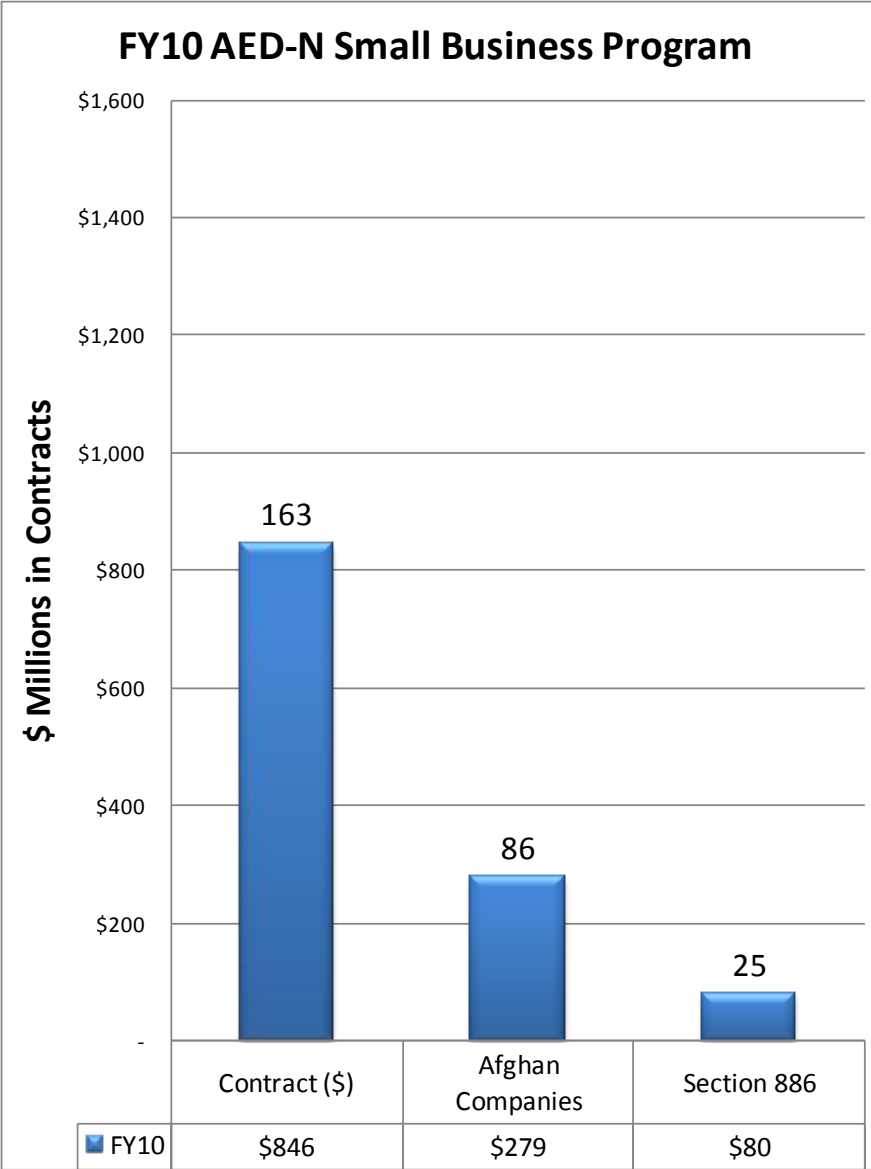
Afghanistan Engineer District - North



FY11 Program



Small Business Program



Standard Designs



Pipe and electrical conduit / fixtures are surface mounted



Trough sinks replace wall mounted



Dor Baba Border Police Company



Border Patrol Company



Wood burning stoves replace propane



Concrete frame with CMU infill walls instead of PEBs



Hose bib spigots replace goose neck faucets



Achin Border Police Company

How to Successfully Work with USACE

1. Demonstrated Record of Performance
2. Relationships, relationships, relationships – Know your Area / Resident Engineers
3. Understand the Army Corps of Engineers Project Delivery Process
4. Know your strengths and weaknesses
5. Use the Corps website
<http://www.aed.usace.army.mil/AEN-Index.asp>
6. Be a part of the solution. Help us meet our goals
7. Deliver!



BUILDING STRONG®

FY11 PROGRAM

COL Thomas H. Magness, AED-North Commander



What USACE Builds



ANA Kabul Military Training Center (KMTC)



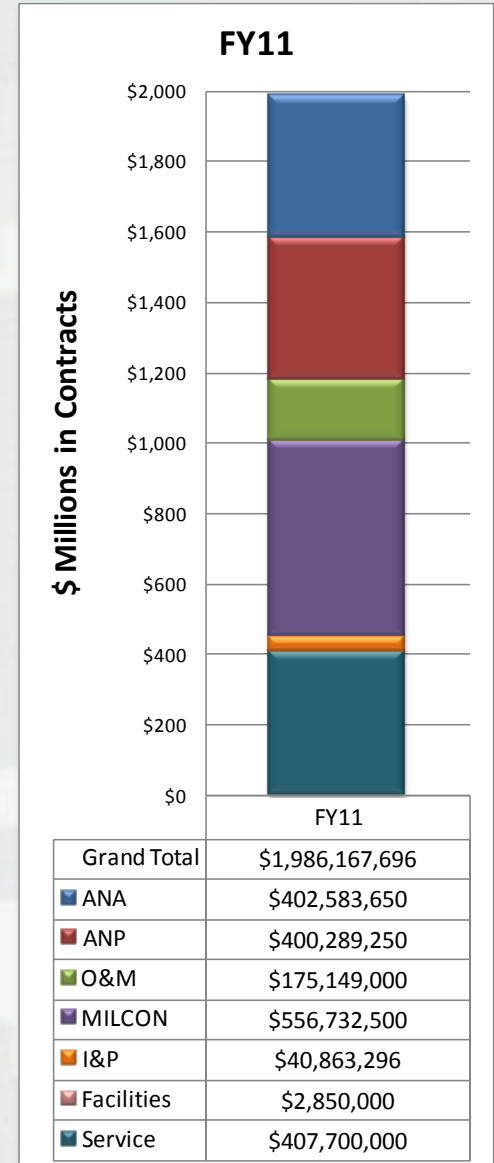
MILCON Shank C-17 Runway



ANP UP District HQ



I&P Road Construction



FY11 Program

- Approximately \$2.0B worth of contract opportunities in Northern Afghanistan

Area Office	Contract \$	# Projects
Mazar-e-Sharif	\$396M	75
Bagram	\$325M	28
Jalalabad	\$111M	20
Kabul	\$302M	49
Shank	\$143M	19
Salerno	\$125M	26
Other	\$587M	15
TOTAL	\$2.0B	232



Mazar-e-Sharif Area Office



#	Project Name	Province	\$ Value	Acquisition Strategy	Scheduled Advertise	Scheduled Award
1	BP Company HQ @ Imam Sahib, Kunduz	Kunduz	\$5,000,000-\$10,000,000	Full & Open/LPTA	18-Aug-10	15-Oct-10
2	BP Company HQ @ Yaka Toot, Faryab	Faryab	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	14-Sep-10	1-Nov-10
3	UP District HQ @ Shahada, Badakhshan	Badakhshan	\$500,000-\$1,000,000	886/Sole Source	17-Sep-10	4-Nov-10
4	UP District HQ @ Yaftel Sufla, Badakhshan	Badakhshan	\$500,000-\$1,000,000	886/Sole Source	17-Sep-10	4-Nov-10
5	BP Company HQ @ Takht Qubat, Kunduz	Kunduz	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	4-Oct-10	20-Nov-10
6	Mazar-e-Sharif Helicopter Apron	Balkh	\$25,000,000-\$100,000,000	Full & Open/Best Value	23-Aug-10	26-Nov-10
7	Mazar-e-Sharif Strategic Airlift Apron	Balkh	\$10,000,000-\$25,000,000	Full & Open/Best Value	23-Aug-10	26-Nov-10

Mazar-e-Sharif Area Office

#	Project Name	Province	\$ Value	Acquisition Strategy	Scheduled Advertise	Scheduled Award
8	RMTC SA Range MeS	Balkh	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	14-Oct-10	29-Nov-10
9	UP District HQ @ Khawja Hejran, Baghlan	Baghlan	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	19-Sep-10	3-Dec-10
10	Kunduz Rotary Wing Apron	Kunduz	\$10,000,000-\$25,000,000	Full & Open/Best Value	8-Oct-10	4-Dec-10
11	BP Company HQ @ Yaka Haji, Faryab	Faryab	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	22-Oct-10	8-Dec-10
12	Engineer Branch School - MeS	Balkh	\$10,000,000-\$25,000,000	Full & Open/Best Value	6-Oct-10	14-Dec-10
13	UP District HQ @ Borka, Baghlan	Baghlan	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	12-Oct-10	15-Dec-10
14	UP District HQ @ Shar-e-Bozorg, Badakhshan	Badakhshan	\$500,000-\$1,000,000	886/Sole Source	29-Oct-10	16-Dec-10
15	UP District HQ @ Tashkan, Badakhshan	Badakhshan	\$500,000-\$1,000,000	886/Sole Source	3-Nov-10	21-Dec-10
16	UP District HQ @ Arghanj Khaw, Badakhshan	Badakhshan	\$500,000-\$1,000,000	886/Sole Source	4-Nov-10	22-Dec-10
17	UP Provincial HQ @ Sheberghan, Jawzjan	Jowzjan	\$5,000,000-\$10,000,000	Full & Open/LPTA	17-Nov-10	12-Jan-11
18	UP District HQ @ Baharak, Badakhshan	Badakhshan	\$1,000,000-\$5,000,000	886/Sole Source	25-Nov-10	12-Jan-11
19	1/209 Road	Faryab	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	28-Nov-10	16-Jan-11
20	UP District HQ @ Ghormach, Badghis	Badghis	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	15-Dec-10	20-Jan-11

Mazar-e-Sharif Area Office

#	Project Name	Province	\$ Value	Acquisition Strategy	Scheduled Advertise	Scheduled Award
21	Border Crossing Post @ Aquina, Faryab	Faryab	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	6-Dec-10	22-Jan-11
22	Border Crossing Post @ Ai Khanem, Takhar	Takhar	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	19-Jan-11	7-Mar-11
23	UP District HQ @ Darwazabala, Badakhshan	Badakhshan	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	22-Jan-11	10-Mar-11
24	UP District HQ @ Khowahan, Badakhshan	Badakhshan	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	22-Jan-11	10-Mar-11
25	UP District HQ @ Kof Ab, Badakhshan	Badakhshan	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	23-Jan-11	11-Mar-11
26	2/209 ANA Kunduz Garrison Upgrades	Kunduz	\$5,000,000-\$10,000,000	FY10 MATOC/Low Price	16-Feb-11	11-Mar-11
27	MeS RLC/ANCOP Wastewater Treatment System Upgrad (ANP)	Balkh	\$500,000-\$1,000,000	886-Limited Comp/LPTA	21-Jan-11	12-Mar-11
28	Med Clinic UP Prov HQ @ Takhar, Takhar	Takhar	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	25-Jan-11	13-Mar-11
29	MeS Air Detachment	Balkh	\$5,000,000-\$10,000,000	Full & Open/LPTA	17-Jan-11	13-Mar-11
30	UP District HQ @ Darwaz, Badakhshan	Badakhshan	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	27-Jan-11	15-Mar-11
31	Patrol BN @ Balkh, Balkh	Balkh	\$5,000,000-\$10,000,000	Full & Open/LPTA	24-Jan-11	21-Mar-11
32	BP Company HQ @ Islam Chunker, Balkh (Shortepa)	Balkh	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	7-Feb-11	26-Mar-11
33	Camp Shaheen (MeS) WWTP	Balkh	\$5,000,000-\$10,000,000	Full & Open/LPTA	1-Feb-11	29-Mar-11

Mazar-e-Sharif Area Office

#	Project Name	Province	\$ Value	Acquisition Strategy	Scheduled Advertise	Scheduled Award
34	MOI Regional Office@MeS, Balkh	Balkh	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	12-Feb-11	31-Mar-11
35	ANCOP SSB/HQ @ Mazar-e Sharif	Balkh	\$5,000,000-\$10,000,000	Full & Open/LPTA	16-Feb-11	13-Apr-11
36	3/3/209	Samangan	\$5,000,000-\$10,000,000	Full & Open/LPTA	20-Feb-11	17-Apr-11
37	1/1/209th Infantry Kandak	Faryab	\$5,000,000-\$10,000,000	Full & Open/LPTA	20-Feb-11	17-Apr-11
38	3/1/209	Faryab	\$5,000,000-\$10,000,000	Full & Open/LPTA	20-Feb-11	17-Apr-11
39	BP Company HQ @ Jarf, Badakhshan	Badakhshan	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	3-Mar-11	19-Apr-11
40	RTC @ MeS, Balkh	Balkh	\$10,000,000-\$25,000,000	Full & Open/Best Value	14-Feb-11	24-Apr-11
41	Construct Kunduz Billet Expansion	Kunduz	\$100,000-\$250,000	RFP/Low Price	22-Feb-11	27-Apr-11
42	2/1/209 Kandak	Jowzjan	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	13-Mar-11	29-Apr-11
43	Provincial Response Company @ Balkh	Balkh	\$1,000,000-\$5,000,000	Full & Open/LPTA	5-Mar-11	30-Apr-11
44	Watershed Assessments for 12 Provinces in RC-N	Multiple	\$1,000,000-\$5,000,000	USACE Reachback	25-Feb-11	30-Apr-11
45	Border Crossing Post @ Ishkashem, Badakhshan	Badakhshan	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	17-Mar-11	6-May-11
46	BP Company HQ @ Khawjabahawddi, Takhar	Takhar	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	20-Mar-11	6-May-11

Mazar-e-Sharif Area Office

#	Project Name	Province	\$ Value	Acquisition Strategy	Scheduled Advertise	Scheduled Award
47	MeS TMC Incinerator (ANA)	Balkh	\$100,000-\$250,000	886-Limited Comp/LPTA	21-Mar-11	10-May-11
48	MeS RLC Connect to JRCC Power (ANA)	Balkh	\$250,000-\$500,000	886-Limited Comp/LPTA	21-Mar-11	10-May-11
49	BP Battalion HQ @ Meymana, Faryab	Faryab	\$5,000,000-\$10,000,000	Full & Open/LPTA	16-Mar-11	11-May-11
50	Border Crossing Post @ Nusay, Badakhshan	Badakhshan	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	28-Mar-11	14-May-11
51	BP Company HQ @ Qara Tapa, Takhar	Takhar	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	28-Mar-11	14-May-11
52	BP Company HQ @ Yawez, Badakhshan	Badakhshan	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	3-Apr-11	20-May-11
53	BP Company HQ @ Zibak, Badakhshan	Badakhshan	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	14-Apr-11	31-May-11
54	1/209 RCC/MP/MI/Trans	Faryab	\$1,000,000-\$5,000,000	Full & Open/LPTA	28-Mar-11	1-Jun-11
55	Qal'a-i-Mamay Feasibility Study	Takhar	\$25,000-\$100,000	USACE Reachback	29-Mar-11	1-Jun-11
56	BP Company HQ @ Mamay, Badakhshan	Badakhshan	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	17-Apr-11	3-Jun-11
57	6/2/209th Infantry Kandak	Takhar	\$5,000,000-\$10,000,000	Full & Open/LPTA	19-Apr-11	13-Jun-11
58	5/1/209	Faryab	\$5,000,000-\$10,000,000	Full & Open/LPTA	19-Apr-11	13-Jun-11
59	BP Battalion HQ @ Jairatan, Balkh	Balkh	\$5,000,000-\$10,000,000	Full & Open/LPTA	18-Apr-11	13-Jun-11

Mazar-e-Sharif Area Office

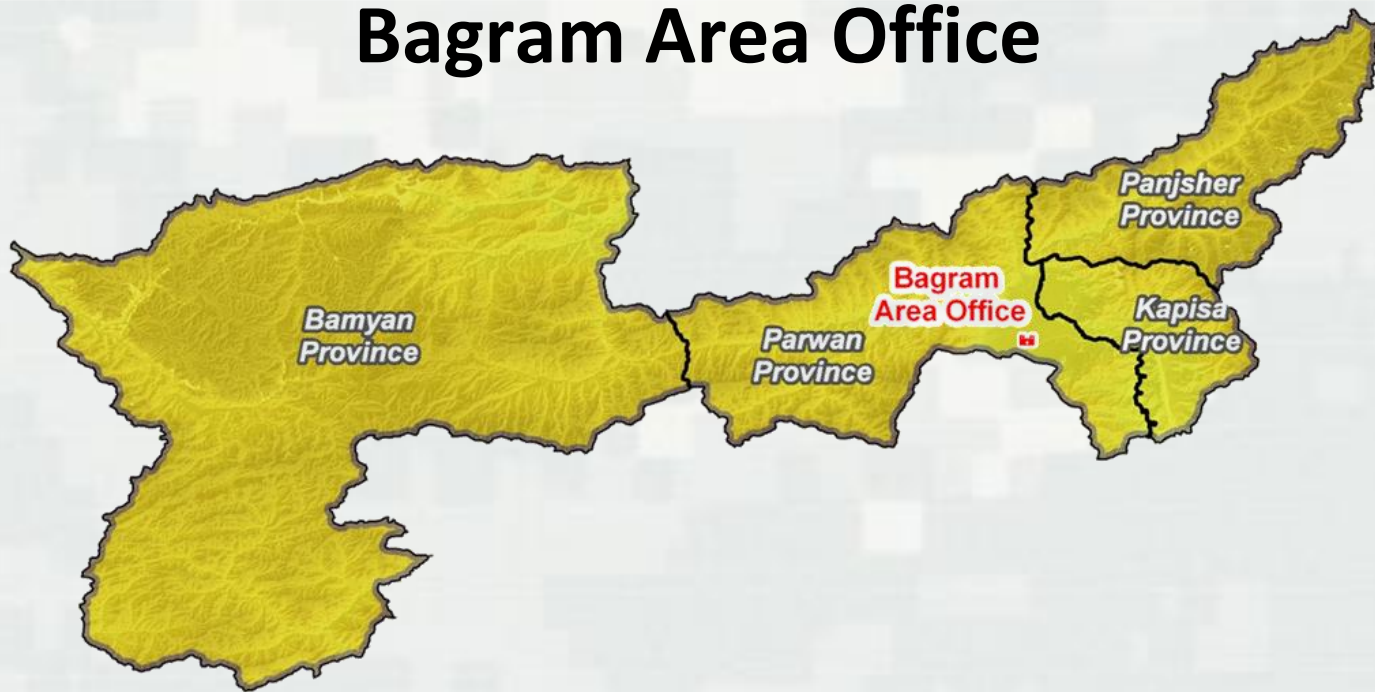
#	Project Name	Province	\$ Value	Acquisition Strategy	Scheduled Advertise	Scheduled Award
60	UP District HQ @ Qaysar, Faryab	Faryab	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	14-May-11	30-Jun-11
61	BP Company HQ @ Kaldar, Balkh	Balkh	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	14-May-11	30-Jun-11
62	BP Company HQ @ Ghormach, Faryab	Faryab	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	14-May-11	30-Jun-11
63	Kelagai Feasibility Study	Baghlan	\$25,000-\$100,000	USACE Reachback	29-Apr-11	2-Jul-11
64	Gorzad Dam	Faryab	\$500,000-\$1,000,000	886-Limited Comp/LPTA	29-Apr-11	2-Jul-11
65	BP Company HQ @ Qala Shoghnan, Badakhshan	Badakhshan	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	18-May-11	4-Jul-11
66	BP Company HQ @ Qala Panja, Badakhshan	Badakhshan	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	18-May-11	4-Jul-11
67	Drainage and Utilities, Phase 1 - Kunduz	Kunduz	\$5,000,000-\$10,000,000	Full & Open/LPTA	20-May-11	14-Jul-11
68	BP Airport Security @ Balkh, MeS	Balkh	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	26-May-11	15-Jul-11
69	BP Airport Security @ Kunduz, Kunduz	Kunduz	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	29-May-11	15-Jul-11
70	Border Crossing Post @ Heratan, Balkh	Balkh	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	13-Jun-11	30-Jul-11
71	Border Crossing Post @ Schir Khan Bandar, Kunduz	Kunduz	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	13-Jun-11	30-Jul-11
72	BP Company HQ @ Cha-i-Ab, Takhar	Takhar	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	13-Jun-11	30-Jul-11

Mazar-e-Sharif Area Office

#	Project Name	Province	\$ Value	Acquisition Strategy	Scheduled Advertise	Scheduled Award
73	BP Company HQ @ Malham, Faryab	Faryab	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	17-Jun-11	3-Aug-11
74	FD Class A @ MeS, Balkh	Balkh	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	14-Jul-11	30-Aug-11
75	FD Class A @ Kunduz, Kunduz	Kunduz	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	14-Jul-11	30-Aug-11



Bagram Area Office



#	Project Name	Province	\$ Value	Acquisition Strategy	Scheduled Advertise	Scheduled Award
1	Kapisa NAVC Facility Upgrades (ANA)	Parwan	\$100,000-\$250,000	O&M SATOC (JOC)	24-Oct-10	4-Nov-10
2	Panjshir NAVC Facility Upgrades (ANA)	Panjshayr	\$100,000-\$250,000	O&M SATOC (JOC)	24-Oct-10	4-Nov-10
3	Consolidated Community Support Area	Parwan	\$10,000,000-\$25,000,000	Full & Open/Best Value	9-Oct-10	6-Jan-11
4	CMU Barracks Ph 16-20	Parwan	\$10,000,000-\$25,000,000	Full & Open/Best Value	15-Oct-10	14-Jan-11
5	Joint Defense Operations Center	Parwan	\$1,000,000-\$5,000,000	Full & Open/LPTA	29-Oct-10	27-Jan-11
6	Army Aviation HQ Facilities	Parwan	\$10,000,000-\$25,000,000	Full & Open/Best Value	29-Oct-10	27-Jan-11

Bagram Area Office

#	Project Name	Province	\$ Value	Acquisition Strategy	Scheduled Advertise	Scheduled Award
7	Contingency Housing, Phase 5	Parwan	\$10,000,000-\$25,000,000	Full & Open/LPTA	5-Nov-10	9-Feb-11
8	Contingency Housing, Phase 7	Parwan	\$10,000,000-\$25,000,000	Full & Open/LPTA	10-Nov-10	9-Feb-11
9	Contingency Housing, Phase 8	Parwan	\$10,000,000-\$25,000,000	Full & Open/LPTA	11-Nov-10	9-Feb-11
10	Contingency Housing, Phase 4	Parwan	\$10,000,000-\$25,000,000	Full & Open/LPTA	11-Nov-10	9-Feb-11
11	Task Force Freedom Compound	Parwan	\$10,000,000-\$25,000,000	Full & Open/Best Value	14-Nov-10	10-Feb-11
12	Replace Temporary Guard Towers	Parwan	\$1,000,000-\$5,000,000	Full & Open/LPTA	15-Nov-10	11-Feb-11
13	Command & Control Facility (CJSOAD)	Parwan	\$10,000,000-\$25,000,000	Full & Open/Best Value	15-Nov-10	11-Feb-11
14	MP HQ	Parwan	\$1,000,000-\$5,000,000	Full & Open/Best Value	15-Nov-10	12-Feb-11
15	Contingency Housing, Phase 6	Parwan	\$10,000,000-\$25,000,000	Full & Open/LPTA	19-Nov-10	15-Feb-11
16	Improve ECP 1	Parwan	\$5,000,000-\$10,000,000	Full & Open/LPTA	10-Dec-10	11-Mar-11
17	Veterinary Clinic & Kennels	Parwan	\$1,000,000-\$5,000,000	MATOC (TAM)	15-Dec-10	18-Mar-11
18	Coalition Operations Center	Parwan	\$25,000,000-\$100,000,000	Full & Open/Best Value	7-Jan-11	7-Apr-11
19	BAF Drainage System, Phase 2	Parwan	\$10,000,000-\$25,000,000	Full & Open/Best Value	25-Feb-11	15-Apr-11
20	BAF MEDLOG Command and Control Facility	Parwan	\$1,000,000-\$5,000,000	Full & Open/Best Value	15-Mar-11	28-Apr-11

Bagram Area Office

#	Project Name	Province	\$ Value	Acquisition Strategy	Scheduled Advertise	Scheduled Award
21	Construct Consolidated Rigging Facility	Parwan	\$5,000,000-\$10,000,000	MATOC (TAM)	11-Nov-10	28-Apr-11
22	BAF MEDLOG Warehouse	Parwan	\$1,000,000-\$5,000,000	Full & Open/Best Value	15-Mar-11	28-Apr-11
23	MEDEVAC Ramp Exp & Fire Station	Parwan	\$10,000,000-\$25,000,000	MATOC (TAM)	11-Nov-10	28-Apr-11
24	Fighter Hangar	Parwan	\$10,000,000-\$25,000,000	MATOC (TAM)	11-Nov-10	28-Apr-11
25	Provincial Response Company @ Kapisa	Kapisa	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	19-Mar-11	5-May-11
26	Role III Hospital	Parwan	\$25,000,000-\$100,000,000	Full & Open/Best Value	28-Mar-11	27-Jun-11
27	C-IED Task Force Compound	Parwan	\$10,000,000-\$25,000,000	MATOC (TAM)	15-Dec-10	30-Jun-11
28	Salang Pass Substation	Parwan	\$1,000,000-\$5,000,000	FY10 MATOC/Low Price	27-Apr-11	30-Jun-11



Jalalabad Area Office



#	Project Name	Province	\$ Value	Acquisition Strategy	Scheduled Advertise	Scheduled Award
1	RMTC SA Range Gamberi	Laghman	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	5-Oct-10	22-Nov-10
2	1st CDO	Laghman	\$5,000,000-\$10,000,000	FY10 MATOC/Low Price	19-Nov-10	31-Dec-10
3	Regional Hospital at Gamberi	Laghman	\$5,000,000-\$10,000,000	Full & Open/Best Value	9-Dec-10	16-Feb-11
4	UP District HQ @ Sorobi, Kabul	Kabul	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	9-Jan-11	25-Feb-11
5	Jalalabad Leachfield (ANA)	Nangarhar	\$250,000-\$500,000	SAP/LPTA	5-Jan-11	1-Mar-11
6	MOI Regional Office @ Jalalabad, Nangarhar	Nangarhar	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	18-Jan-11	6-Mar-11

Jalalabad Area Office

#	Project Name	Province	\$ Value	Acquisition Strategy	Scheduled Advertise	Scheduled Award
7	BP Battalion HQ @ Shin War, Nangarhar	Nangarhar	\$5,000,000-\$10,000,000	Full & Open/LPTA	21-Feb-11	18-Apr-11
8	Air Corps Expansion - JBad	Nangarhar	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	6-Mar-11	22-Apr-11
9	ANCOP SSB/HQ @ Jalalabad	Nangarhar	\$5,000,000-\$10,000,000	Full & Open/LPTA	29-Mar-11	24-May-11
10	Gamberi Feasibility Study	Nangarhar	\$25,000-\$100,000	USACE Reachback	29-Mar-11	1-Jun-11
11	3/3/201st Infantry Kandak	Nangarhar	\$5,000,000-\$10,000,000	Full & Open/LPTA	21-Apr-11	16-Jun-11
12	2/201 Move to Kunar and RCC/MP/MI/Trans	Kunar	\$25,000,000-\$100,000,000	Full & Open/Best Value	16-Apr-11	22-Jun-11
13	Guryak Bridge	Kunar	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	29-Apr-11	2-Jul-11
14	Marawara Bridge	Kunar	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	29-Apr-11	2-Jul-11
15	Shal Feasibility Study	Kunar	\$25,000-\$100,000	USACE Reachback	29-Apr-11	2-Jul-11
16	BP Company HQ @ Binsha Hai, Asmar	Kunar	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	22-May-11	8-Jul-11
17	FD Class A @ Jalalabad, Nangarhar	Nangarhar	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	29-May-11	15-Jul-11
18	Add 40 MVA Transformer Bay at Jalalabad Substation	Nangarhar	\$1,000,000-\$5,000,000	Full & Open/Best Value	28-May-11	31-Jul-11
19	BP Battalion HQ + Cmpny Garrison @ Asmar, Kunar	Kunar	\$5,000,000-\$10,000,000	Full & Open/LPTA	27-Jun-11	22-Aug-11
20	Regional Logistics Center @ Jalalabad, Nangarhar	Nangarhar	\$5,000,000-\$10,000,000	Full & Open/LPTA	30-Jun-11	25-Aug-11

Kabul Area Office



#	Project Name	Province	\$ Value	Acquisition Strategy	Scheduled Advertise	Scheduled Award
1	NAVC 2 Electrical Upgrade (ANA)	Kabul	< \$25,000	O&M SATOC (JOC)	26-Oct-10	6-Nov-10
2	CSE Kabul Wiring and Lights (ANA)	Kabul	\$100,000-\$250,000	O&M SATOC (JOC)	8-Nov-10	19-Nov-10
3	Commando Range Upgrade - Rish Kvour	Kabul	\$1,000,000-\$5,000,000	Full & Open/LPTA	26-Sep-10	22-Nov-10
4	2/3/201st Infantry Kandak	Kabul	\$5,000,000-\$10,000,000	FY10 MATOC/Low Price	18-Oct-10	24-Nov-10
5	Repairs at PD4 Zone 3 HQ (ANP)	Kabul	\$250,000-\$500,000	O&M SATOC (JOC)	24-Nov-10	4-Dec-10
6	Kabul Police District HQ#10 Repairs (ANP)	Kabul	\$250,000-\$500,000	O&M SATOC (JOC)	24-Nov-10	4-Dec-10
7	Plumbing Repairs at Kabul City Fire Station HQ, PD9, UN Police Brigade (ANP)	Kabul	\$100,000-\$250,000	O&M SATOC (JOC)	24-Nov-10	5-Dec-10

Kabul Area Office

#	Project Name	Province	\$ Value	Acquisition Strategy	Scheduled Advertise	Scheduled Award
8	Force Protection Perimeter Wall @ Mosahi, Kabul	Kabul	\$250,000-\$500,000	886-Limited Comp/LPTA	19-Oct-10	5-Dec-10
9	Paint Restoration of MOD GSG1 Building (ANA)	Kabul	< \$25,000	O&M SATOC (JOC)	24-Nov-10	5-Dec-10
10	ANAAF JAF-2 Battery Shop (ANA)	Kabul	\$25,000-\$100,000	O&M SATOC (JOC)	24-Nov-10	5-Dec-10
11	Fuel Depot - Capitol (Khuja Rwash)	Kabul	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	21-Oct-10	7-Dec-10
12	Kabul Fire Station #3 and #4 Plumbing Repairs (ANP)	Kabul	\$100,000-\$250,000	O&M SATOC (JOC)	27-Nov-10	10-Dec-10
13	502 Building Air Conditioning Installation (ANA)	Kabul	\$25,000-\$100,000	O&M SATOC (JOC)	8-Dec-10	19-Dec-10
14	Renovation to PI House	Kabul	\$100,000-\$250,000	SAP/Low Price	7-Dec-10	20-Dec-10
15	WWTP ANA Medical Compound	Kabul	\$1,000,000-\$5,000,000	Full & Open/LPTA	26-Oct-10	22-Dec-10
16	CLASS I Expansion	Kabul	\$10,000,000-\$25,000,000	Full & Open/LPTA	16-Nov-10	10-Jan-11
17	ANP Recruit Barracks @ Kabul, Kabul	Kabul	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	28-Nov-10	14-Jan-11
18	Human Resources/Finance Branch School at KMTC	Kabul	\$5,000,000-\$10,000,000	Full & Open/Best Value	21-Nov-10	29-Jan-11
19	Naghlu Dam - Brigade Level Build	Kabul	\$25,000,000-\$100,000,000	Full & Open/Best Value	29-Nov-10	4-Feb-11
20	NMAA ECP Upgrades (ANA)	Kabul	\$500,000-\$1,000,000	Security MATOC/Low Price	10-Jan-11	14-Feb-11
21	SF BDE HQ at Rish Kvour	Kabul	\$1,000,000-\$5,000,000	FY10 MATOC/Low Price	22-Jan-11	22-Feb-11

Kabul Area Office

#	Project Name	Province	\$ Value	Acquisition Strategy	Scheduled Advertise	Scheduled Award
22	SOF Division HQ at Rish Kvoor	Kabul	\$5,000,000-\$10,000,000	FY10 MATOC/Low Price	22-Jan-11	22-Feb-11
23	MOI Tech Center Phase II rehab (ANP)	Kabul	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	3-Jan-11	22-Feb-11
24	New Kabul Compound Phase IV	Kabul	\$25,000,000-\$100,000,000	Full & Open/Best Value	1-Dec-10	27-Feb-11
25	NKAIA NDI JOAP Lab Renovation	Kabul	\$500,000-\$1,000,000	886-Limited Comp/LPTA	15-Jan-11	3-Mar-11
26	KMTC / MEPS Medical Clinic (Bldg 306)	Kabul	\$500,000-\$1,000,000	886-Limited Comp/LPTA	15-Jan-11	3-Mar-11
27	National Military Hospital (NMH) DFAC Expansion	Kabul	\$500,000-\$1,000,000	886-Limited Comp/LPTA	15-Jan-11	3-Mar-11
28	ANA Medical Branch School/ Housing/ Military Health Professional Institute	Kabul	\$25,000,000-\$100,000,000	Full & Open/Best Value	26-Dec-10	4-Mar-11
29	KCPC HQ Facility Renovation (ANP)	Kabul	\$500,000-\$1,000,000	886-Limited Comp/LPTA	17-Jan-11	10-Mar-11
30	Pol-e-Charki DFAC 504 Reprocurement (ANA)	Kabul	\$250,000-\$500,000	886-Limited Comp/LPTA	22-Jan-11	13-Mar-11
31	J4 Office and MWR Building	Kabul	\$250,000-\$500,000	O&M SATOC (JOC)	15-Feb-11	19-Mar-11
32	Fencing at Training Area - Pol-e-Charki	Kabul	\$1,000,000-\$5,000,000	Full & Open/LPTA	30-Jan-11	27-Mar-11
33	Garrison build at Pol-e-Charki	Kabul	\$10,000,000-\$25,000,000	Full & Open/LPTA	30-Jan-11	27-Mar-11
34	New DFAC Vestibules	Kabul	< \$25,000	SAP/Low Price	26-Feb-11	30-Mar-11
35	German Log School (Logistics Branch School)	Kabul	\$5,000,000-\$10,000,000	Full & Open/LPTA	14-Feb-11	11-Apr-11

Kabul Area Office

#	Project Name	Province	\$ Value	Acquisition Strategy	Scheduled Advertise	Scheduled Award
36	Paymonar Road	Kabul	\$1,000,000-\$5,000,000	Afghan First/LPTA	8-Feb-11	13-Apr-11
37	Provincial Response Company, Kabul	Kabul	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	19-Mar-11	5-May-11
38	Presidential Information Coordination Center	Kabul	\$5,000,000-\$10,000,000	Full & Open/Best Value	24-Feb-11	12-May-11
39	ATVI-Women's Dormitory	Kabul	\$100,000-\$250,000	886/Sole Source	12-Mar-11	15-May-11
40	ATVI-Resource Center and Design Studio	Kabul	\$250,000-\$500,000	886/Sole Source	17-Mar-11	20-May-11
41	Garrison Build at Darulaman	Kabul	\$5,000,000-\$10,000,000	Full & Open/LPTA	14-Apr-11	15-Jun-11
42	Add Solar Lights in Kabul	Kabul	\$500,000-\$1,000,000	SAP/LPTA	29-Apr-11	2-Jul-11
43	Pul-e-Artan Bridge	Kabul	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	29-Apr-11	2-Jul-11
44	Salong Bypass Tunnel	Parwan	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	29-Apr-11	2-Jul-11
45	Add solar lights in Kabul Province	Kabul	\$500,000-\$1,000,000	SAP/LPTA	29-Apr-11	2-Jul-11
46	MOI HQ Kaia Admin (phase 2) @ Kabul, Kabul	Kabul	\$25,000,000-\$100,000,000	Full & Open/Best Value	26-Apr-11	4-Jul-11
47	Rehab Transmission Line from Naglu to Sarobi	Kabul	\$1,000,000-\$5,000,000	Full & Open/Best Value	10-May-11	13-Jul-11
48	BP Airport Security @ Kabul, Kabul	Kabul	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	26-Jun-11	14-Aug-11
49	Res 10 Expansion	Kabul	\$500,000-\$1,000,000	O&M SATOC (JOC)	13-Jul-11	15-Sep-11

Shank Area Office



#	Project Name	Province	\$ Value	Acquisition Strategy	Scheduled Advertise	Scheduled Award
1	Water Distribution System, FOB Shank	Logar	\$1,000,000-\$5,000,000	Full & Open/LPTA	19-Jun-10	31-Oct-10
2	Airborne Rotary Wing Parking	Wardak	\$1,000,000-\$5,000,000	Full & Open/LPTA	2-Jul-10	28-Nov-10
3	Guard Towers	Logar	\$1,000,000-\$5,000,000	Full & Open/LPTA	1-Nov-10	28-Jan-11
4	ECP 1 & 2	Logar	\$10,000,000-\$25,000,000	Full & Open/LPTA	30-Nov-10	25-Feb-11
5	Roads & Utilities	Logar	\$5,000,000-\$10,000,000	Full & Open/LPTA	30-Nov-10	25-Feb-11

Shank Area Office

#	Project Name	Province	\$ Value	Acquisition Strategy	Scheduled Advertise	Scheduled Award
6	UP District HQ @ Kherwar, Logar	Logar	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	28-Jan-11	16-Mar-11
7	ASP, Shank	Logar	\$10,000,000-\$25,000,000	Full & Open/Best Value	17-Dec-10	18-Mar-11
8	Provincial Response Company @ Ghazni	Ghazni	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	3-Feb-11	22-Mar-11
9	Small Agriculture Dam in Paktika Province	Paktika	\$1,000,000-\$5,000,000	SAP/LPTA	11-Mar-11	14-May-11
10	Design and Construction of Small Irrigation Dam in Khost 12 meters in height	Khost	\$1,000,000-\$5,000,000	SAP/LPTA	11-Mar-11	14-May-11
11	Provincial Response Company @ Logar	Logar	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	13-Apr-11	30-May-11
12	Provincial Response Company @ Wardak,	Wardak	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	13-Apr-11	30-May-11
13	Patrol BN @ Ghazni, Ghazni	Ghazni	\$5,000,000-\$10,000,000	Full & Open/LPTA	18-Apr-11	13-Jun-11
14	2/4/203	Wardak	\$5,000,000-\$10,000,000	Full & Open/LPTA	30-Apr-11	25-Jun-11
15	1/4/203 Kandak	Logar	\$5,000,000-\$10,000,000	Full & Open/LPTA	30-Apr-11	25-Jun-11
16	SOF Parking Apron	Logar	\$10,000,000-\$25,000,000	Full & Open/LPTA	3-Apr-11	30-Jun-11
17	HQ 4/203	Logar	\$5,000,000-\$10,000,000	Full & Open/LPTA	10-May-11	5-Jul-11
18	3/4/203	Wardak	\$5,000,000-\$10,000,000	Full & Open/LPTA	11-May-11	6-Jul-11
19	NFTA @ Maydan Shahr, Wardak	Wardak	\$10,000,000-\$25,000,000	Full & Open/LPTA	7-Jul-11	1-Sep-11

Salerno Area Office



#	Project Name	Province	\$ Value	Acquisition Strategy	Scheduled Advertise	Scheduled Award
1	Rotary Wing Parking Ph3, FOB Sharana	Paktika	\$10,000,000-\$25,000,000	Full & Open/LPTA	27-Aug-10	18-Oct-10
2	Utility Assessment at Various Sites (Gardez, Shank, Camp Clark, Kunduz, Pol-e-Charki & Darulaman)		\$1,000,000-\$5,000,000	AE Services/Best Value	8-Oct-10	23-Oct-10
3	UP District HQ @ Khost, Khost	Khost	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	30-Sep-10	17-Nov-10
4	UP District HQ @ Sorobi, Paktika	Paktika	\$1,000,000-\$5,000,000	Afghan First/LPTA	15-Oct-10	1-Dec-10
5	Gardez Corps and Small Arms Training Range	Paktiya	\$5,000,000-\$10,000,000	Full & Open/LPTA	10-Oct-10	10-Dec-10

Salerno Area Office

#	Project Name	Province	\$ Value	Acquisition Strategy	Scheduled Advertise	Scheduled Award
6	Gardez Transformer Installation (ANA)	Paktiya	\$100,000-\$250,000	O&M SATOC (JOC)	8-Dec-10	19-Dec-10
7	Bulk Materials Transfer Station, Sharana	Paktika	\$5,000,000-\$10,000,000	Full & Open/Best Value	15-Nov-10	11-Feb-11
8	UP District HQ @ Urgun, Paktika	Paktika	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	13-Jan-11	1-Mar-11
9	UP District HQ @ Zirok, Paktika	Paktika	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	13-Jan-11	1-Mar-11
10	UP District HQ @ Jaberri, Khost	Khost	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	27-Jan-11	15-Mar-11
11	BP Battalion HQ @ Wasa Khwa, Paktika	Paktika	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	11-Feb-11	30-Mar-11
12	UP District HQ @ Shakhilabad, Paktika	Paktika	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	13-Feb-11	1-Apr-11
13	UP District HQ @ Charboran, Paktika	Paktika	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	13-Feb-11	1-Apr-11
14	BP Company HQ @ Jaji, Paktya	Paktiya	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	17-Feb-11	5-Apr-11
15	6/1/203	Paktiya	\$5,000,000-\$10,000,000	FY10 MATOC/Low Price	7-Mar-11	7-Apr-11
16	ANCOP SSB @ Zurmat, Paktya	Paktiya	\$5,000,000-\$10,000,000	Full & Open/LPTA	12-Feb-11	9-Apr-11
17	UP District HQ @ Sharan, Paktika	Paktika	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	3-Mar-11	19-Apr-11
18	BP Battalion HQ @ Maraw Kowt, Paktika	Paktika	\$5,000,000-\$10,000,000	Full & Open/LPTA	5-Mar-11	30-Apr-11
19	BP Company HQ @ Gayan (Lwara), Paktika	Paktika	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	15-Mar-11	1-May-11

Salerno Area Office

#	Project Name	Province	\$ Value	Acquisition Strategy	Scheduled Advertise	Scheduled Award
20	Gardez Air Detachment	Paktiya	\$5,000,000-\$10,000,000	Full & Open/LPTA	17-Mar-11	12-May-11
21	Border Crossing Post @ Gulam Khan, Khost	Khost	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	4-Apr-11	20-May-11
22	6/4/203		\$5,000,000-\$10,000,000	Full & Open/LPTA	30-Apr-11	25-Jun-11
23	BP Company HQ @ Styra, Paktya	Paktiya	\$1,000,000-\$5,000,000	886-Limited Comp/LPTA	7-Jul-11	19-Aug-11
24	Construct Gardez RO Office & Billeting	Paktiya	\$100,000-\$250,000	SAP/Low Price	3-Jul-11	5-Sep-11
25	Rehab Gardez RO B-Hut Billeting	Paktiya	< \$25,000	RFP/Low Price	3-Jul-11	5-Sep-11
26	Gardez Utility Upgrade	Paktiya	\$5,000,000-\$10,000,000	Full & Open/LPTA	12-Jul-11	6-Sep-11



Building Relationships

Area Office	Area Engineer	Email	Cell Phone
Mazar-e-Sharif	Ms. Donna Street	donna.l.street@usace.army.mil	077-478-9038
Bagram	MAJ William Lewis	william.l.lewis@usace.army.mil	079-819-8913
Jalalabad	Mr. Kevin Thomas	kevin.j.thomas@usace.army.mil	077-274-3920
Kabul	LCDR Joel Vanessen	joel.w.vanessen@usace.army.mil	079-546-2695
Shank	Mr. Robert Kreienheder	robert.j.kreienheder@usace.army.mil	
Salerno	Mr. Ed Argueta	edward.j.argueta@usace.army.mil	077-478-9036

	Department	Email
AED-North	Contracting	TAN.Contracting@usace.army.mil
AED-South	Contracting	TAS.Contracting@usace.army.mil



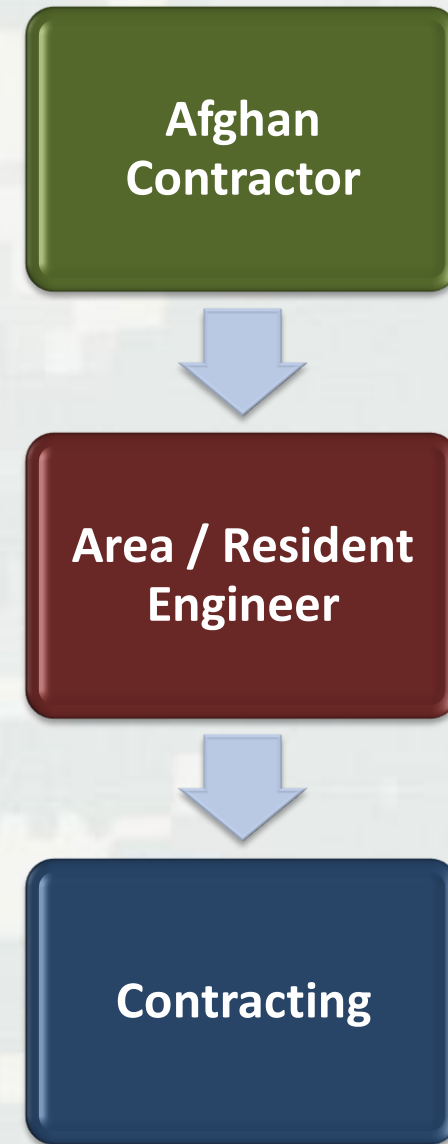
CONTRACTING WITH USACE

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Section 886 / Afghan First

- Limits competition to products, services, and sources from Afghanistan and is authorized by Section 886 of Public Law 110-181.
- To qualify, a contractor must have a Domestic AISA license and have at least 51% Afghan ownership / investment.
- Each solicitation sent to pool of Section 886 contractors, recommended through field offices to Program Manager.
- Recommended lists created through recommendations of:
 - ▶ Past performance as subcontractors
 - ▶ Interviews with field office personnel
 - ▶ Source Selection Boards for previous Full and Open solicitations
 - ▶ Vendor database information



Afghan First Registration

Afghan First Vendor REQUIREMENTS

You MUST have an AISA License in order to submit this form.

The AISA License is the application process for a Tax Identification Number.

For more information, visit the following link.

Afghanistan Investment Support Agency (AISA)
<http://www.aisa.org.af/applications.html>

Do you have the required documents listed above?
If yes, please continue

Afghan First Vendor Registry		
All fields required unless noted as '(opt.)'...		
Company Information	Point of Contact	Identifying Numbers
Company Name: <input type="text"/>	First Name: <input type="text"/>	Enter CAGE Code: (opt.) <input type="text"/>
Address Line 1: <input type="text"/>	Family Name: <input type="text"/>	
Address Line 2: (opt.) <input type="text"/>	Son of: <input type="text"/>	Enter DUNS Code: (opt.) <input type="text"/>
Province: <input type="text"/>	Special Contact Information: <input type="text"/>	
District: <input type="text"/>	Primary Phone: <input type="text"/>	Enter AISA License Number: <input type="text"/>
Country: <input type="text"/>	Alt. Phone: (opt.) <input type="text"/>	
City: <input type="text"/>	Primary Email: <input type="text"/>	
	Alt. Email: (opt.) <input type="text"/>	
Socio-Economic Indicators and Determination of Re...		
How many permanent workers do you typically employ? <input type="text"/>	What type of construction/design project? <input type="checkbox"/> 1 Story Building <input type="checkbox"/> 2 Story Building <input type="checkbox"/> Training Facility <input type="checkbox"/> Fuel Depot <input type="checkbox"/> Dining Facilities <input type="checkbox"/> Vehicle Maint. Facilities <input type="checkbox"/> Master Planning <input type="checkbox"/> Civil Works <input type="checkbox"/> Electrical Planning	Average US Dollar(\$) value of business the last 3 years: <input type="text"/>
How many women do you typically employ? <input type="text"/>	What job skill(s) do your female employees perform? <input type="checkbox"/> Management <input type="checkbox"/> Skilled Labor <input type="checkbox"/> Clerical/Administrative <input type="checkbox"/> Other	Total estimated business worth in US Dollars(\$): <input type="text"/>
How many Afghans do you typically employ? <input type="text"/>	Projects over \$500,000.00 completed in last 3 years: <input type="text"/>	What types of services does your company provide? <input type="checkbox"/> Construction <input type="checkbox"/> Architectural & Engineering <input type="checkbox"/> Logistics/Supplies <input type="checkbox"/> Other Services
		Please Explain Logistics/Supplies: <input type="text"/>
		Please Explain Other Services: <input type="text"/>
		Choose the province(s) where your services are available: (Choose up to 3) <input type="text"/>
		Does your company own any equipment? <input type="radio"/> Yes <input type="radio"/> No
		If yes, please check the appropriate boxes below: <input type="checkbox"/> Back Hoe <input type="checkbox"/> Crane <input type="checkbox"/> Scaffolding <input type="checkbox"/> Rock Crusher <input type="checkbox"/> Misc. Power Tools
		<input type="checkbox"/> Grader <input type="checkbox"/> Forklift <input type="checkbox"/> Masonry Tools <input type="checkbox"/> Asphalt Plant <input type="checkbox"/> Cement Mixer <input type="checkbox"/> Steamroller <input type="checkbox"/> Misc. Hand Tools
		- Other Heavy Equipment Owned (specify): <input type="text"/>
		Does your company lease any equipment? <input type="radio"/> Yes <input type="radio"/> No
		If yes, please check the appropriate boxes below: <input type="checkbox"/> Back Hoe <input type="checkbox"/> Crane <input type="checkbox"/> Scaffolding <input type="checkbox"/> Rock Crusher <input type="checkbox"/> Misc. Power Tools
		<input type="checkbox"/> Grader <input type="checkbox"/> Forklift <input type="checkbox"/> Masonry Tools <input type="checkbox"/> Asphalt Plant <input type="checkbox"/> Cement Mixer <input type="checkbox"/> Steamroller <input type="checkbox"/> Misc. Hand Tools
		- Other Heavy Equipment Leased (specify): <input type="text"/>
		- List lease rates and frequency for each item below. List each item on a separate line and separate equipment name, cost, and charge frequency with a comma. For Example: Back Hoe, \$100, hourly Scaffolding, \$100, daily
		Lease Equipment Rates (equipment name, cost in US Dollars(\$), frequency) <input type="text"/>

Afghan First Registration

Afghan First Vendor Registry

All fields required unless noted as '(opt.)'...

Please provide us with the following information which will be averaged from all contractors. This information WILL NOT be used for comparison when you submit your proposals for different projects.

If There is no one with the listed skill in your company, leave that row blank.

Skill/Craft	Wages (US Dollars)	Frequency
Bricklayer/Stone Mason		
Carpenter		
Electrician		
Painter		
Plumber		
Sheet Metal/Iron Workers/Welders		
Laborers		

Do workers receive any fringe benefits? (optional - choose all that apply)

☐ Monetary Compensation ☐ Paid Days Off ☐ Paid Holidays

☐ Sick Leave

Have you had any issues with your previous contracts (financial, schedule, quality, others)? ☒ Yes ☐ No

If yes, please describe below:

Have you ever employed a sub-contractor? ☒ Yes ☐ No

If yes, please list below:

Name	Phone # or Email	Type of Work Performed

Have you ever been awarded contracts or sub-contracting opportunities with the U.S. Government? ☒ Yes ☐ No

If yes, please list below:

Contract #	Type of Work Performed	U.S. Government POC	Phone # or E-Mail

Have any of your contracts been terminated? Briefly describe your relationship with Afghan local citizens, chieftains, and leaders on your job site and how that relationship benefits the employment of local nationals.

If yes, please describe below:

Briefly describe how you will help lead Afghanistan into a better economic situation.

Has your company received any awards or commendations? ☒ Yes ☐ No

If yes, please describe below:

Have you hired workers from a vocational or technical school? ☒ Yes ☐ No

If yes, which school(s) have you used? (hold 'Ctrl' to make multiple selections)

Commerce Vocational High School
Computer & Technology Institute
Kabul Administration & Accounting Women's Institute
Kabul Administration & Accounting High School
Kabul Auto Mechanic Institute
Kabul Blinds Vocational High School
Kabul Constructional Machinery Maintenance High School
Kabul Craft Machinery Maintenance High School
Kabul Local Crafts and Constructional High School
Kabul Mechanical Institute
Kabul Presidential Economic & Administration High School

If Other, please specify the school(s):

Afghan First Vendor Registry

All fields required unless noted as '(opt.)'...

Do you send workers to courses or classes to improve skills or receive certifications? ☒ Yes ☐ No

If yes, which school(s) or program(s) have you sent workers to?

Do you provide On-The-Job (OTJ) Training for workers? ☒ Yes ☐ No

If yes, please answer the following:

- What type of job skills are you training the workers on?

- Do the trainees shadow other workers as part of the OTJ Training? ☒ Yes ☐ No

- Do you have an instructor with classroom and practical OTJ Training? ☒ Yes ☐ No

Afghan First Vendor Registry

All fields required unless noted as '(opt.)'...

POC Name	Telephone #	Address	E-Mail Address

Submit by Email

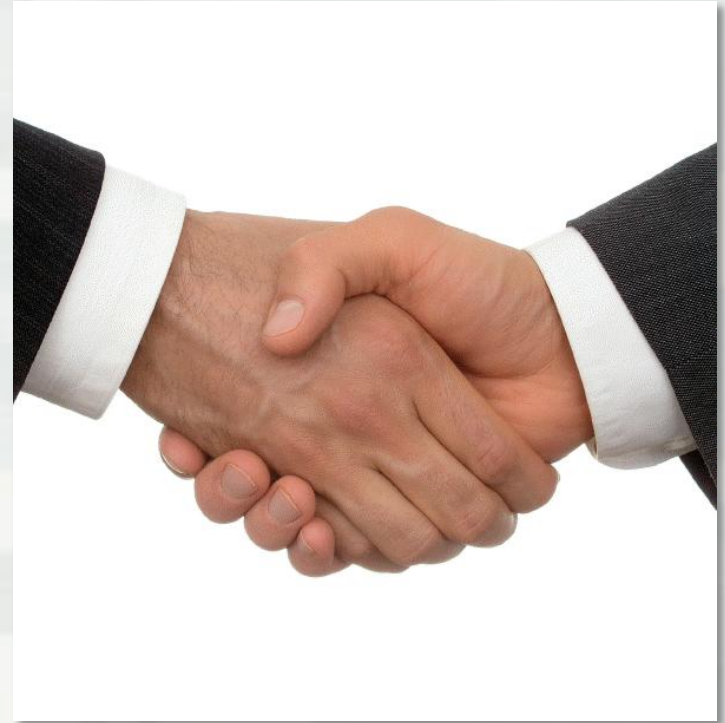
USACE CONTRACTORS NETWORKING WITH GOVERNMENT & PRIME CONTRACTORS

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Networking through Joint Venture

- For Section 886 / Afghan First criteria, the Joint Venture must have a Domestic AISA license and 51% ownership /investment by Afghan citizens.
- Investment data verified through AISA.
- For other than Section 886 / Afghanistan First acquisitions, Joint Venture partnerships are encouraged for capacity development purposes.
- Elements of Joint Venture Agreements:
 - ▶ Designate managing venturer
 - ▶ Establish and administer a special bank account in name of the Joint Venture
 - ▶ Specify responsibilities of the partners with regard to contract performance, negotiations, and source of labor and equipment
 - ▶ Designate repository of administrative and accounting records



PROPOSAL PREPARATION

J.W. Purcell, Contracting





US Army Corps of Engineers

Afghanistan Engineer District - North

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OUR CURRENT PROJECTS



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- [Find Current AED Contracting Opportunities](#)

Small Business Resources

- [Pre-proposal conference materials](#)
- [Afghan First Initiative](#)

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- [Sign up for e-mail alerts](#)



Federal Regulations

- [Federal Acquisition Regulation \(FAR\)](#)
- [Army Acquisition Federal Regulation \(AFAR\)](#)
- [Defense Federal Acquisition Regulation \(DFAR\)](#)

Points of Contact

- [AED-North Contracting Office](#)
- [Afghanistan Investment Support Agency](#)
- [Afghanistan Builders Association \(ABA\)](#)
- [Afghanistan Technical Vocational Institute \(ATVI\)](#)
- [Peace Dividend Trust Business Portal](#)

Tools for Prospective Contractors

- Engineering
[View AED Design Requirements for various projects](#)
- Construction
[View AED Construction Requirements](#)
- Safety
[Download or view AED Safety policies and training](#)

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Resources

- USACE- AED-North Contracting webpage
<http://www.aed.usace.army.mil/ContractingToP2010.asp>
- AED-North Contracting online mailbox
TAN.Contracting@usace.army.mil
- Registration with the Ministry of Trade through Afghanistan Investment Support Agency (AISA)
www.aisa.org.ag
- Contact the Afghan Small Business Office USACE at james.w.purcell@usace.army.mil and ask to be included in the USACE contractors database. Information and forms to be filled out will be emailed to you.



Resources

The U.S. Army Corps of Engineers uses the following regulations. All clauses referenced within the solicitation or resulting contract are taken from one of these regulations. Please use these web links as a tool to familiarize yourself with the Governments regulations.

Federal Acquisition Regulations (FAR)

<http://www.acquisition.gov/comp/far/index.html>

Defense Federal Acquisition Regulation Supplement (DFARS)

<http://www.acq.osd.mil/dpap/dars/dfars/html/current/tochtml.htm>

Army Federal Acquisition Regulation Supplement (AFARS)

<http://farsite.hill.af.mil/VFAFAR1.HTM>



Helpful Hints

1. Read through the entire Statement of Work (SOW). If there is an attachment or reference mentioned, read this also.
2. Make a list of (or highlight) the important points in the SOW.
3. Identify all requirements and reports in Sections 00110 and 00120.
4. When preparing your technical proposal, ensure that you answer each of evaluation criteria points.
5. Be thorough but do not submit more pages than required.
6. Make sure you respond to solicitation amendments and acknowledge each one.
7. Contact Information
 - Please provide a primary and alternate contact when submitting your proposal. Name, address, E-Mail, and phone number. If we can't contact you, then your company does not get the award.



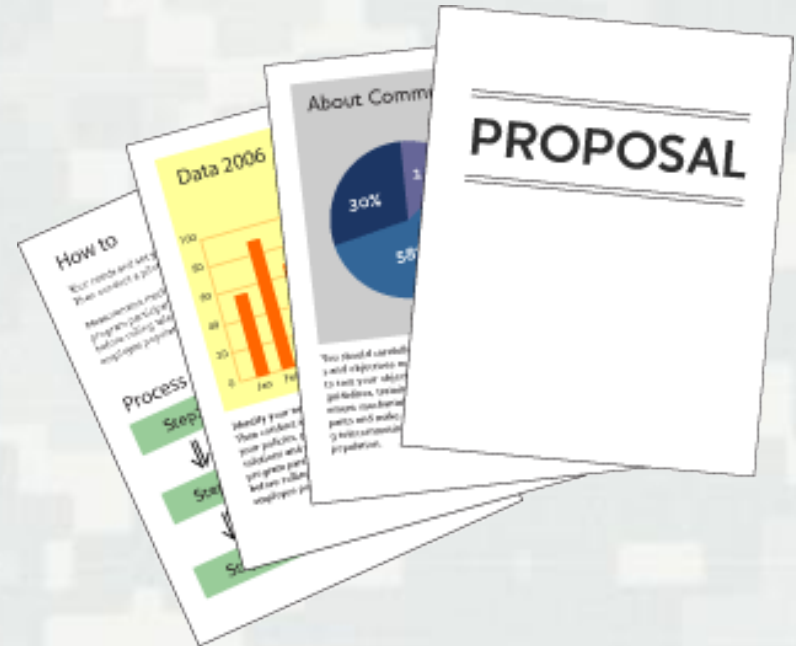
Helpful Hints

8. Past Performance/Experience

- Past performance is a VERY IMPORTANT evaluation factor.
- Provide previous Government and Commercial contracts with work that is RELEVANT to the requirement for which you are submitting a proposal.
 - Contract Number, Agency/Company, Contact Information
 - Verify information submitted in your proposal
 - Contact your references to let them know we will be calling them
- Subcontracts, Teaming Agreements, and Joint Ventures count also.

9. Proposal Identification

- Put your company name on all pages of your proposal.



Proposal Format

- Technical
 - How are you going to accomplish the work? Project outlined in Section 00110?
 - How many Afghan workers are you going to use?
 - How are going to make sure your workers get paid on time and a fair amount?
 - Talk about a security plan (How are you going to protect the job site and the workers?)
 - Include a detailed schedule of when you will complete each task for job completion
- Price
 - Give a breakdown of all items and labor if asked in the proposal
 - NO MARKUPS
 - Profit should only be 8% to 15% depending on difficulty and complexity
- Past Performance
 - Include a list of the kind of work, the location, dates, price, and names & contact information of the Contracting Officers and their representatives for each project



How to Submit

- Evaluation Criteria
 - ▶ Highest quality of work as determined from your Technical Proposal
 - ▶ Shortest amount of time to complete the project
 - ▶ Greatest number of Afghan workers used on the project
 - ▶ Plan for Security
 - ▶ Lowest price that is reasonable and is within 25% of the Independent Government Estimate and 25% of the Average of all Proposals

**THE LOWEST PRICE
DOES NOT ALWAYS WIN THE CONTRACT.**

- Now that you have completed your proposal and it is error-free
 - ▶ Time to submit your Proposal by hand delivery.
 - ▶ Please bring your proposal to the U.S. Corps of Engineer Headquarters compound at Qalaa House, Kabul, Afghanistan.
 - ▶ Package must have Attention: To the appropriate Contracting Officer (by name as stated in the solicitation).
 - ▶ Must be accepted and stamped by Security guards no later than the time stated in the solicitation.



USACE CONSTRUCTION PROCESS

Mark Jones, Chief of Engineering & Construction



Elements of Successful Construction Projects



Construction Quality Management

CQM (Construction Quality Management)

- Pre-Construction Conference
- Quality Control (Contractor) and Quality Assurance (Government)
- Three-Phase Inspection: Preparatory, Initial, Follow-up
- RMS/QCS data quality
- Schedule Management
- Payment Requests (Subcontractor Verification)
- Contract Modifications
- Project Closeout - Contractor Evaluations (Interims)

Benefits of CQM

- Increased profit and production
- Improved planning and communication
- Effective quality control (QC) system
 - ▶ Preventive versus reactive
- Produce/maintain acceptable records
- Produce end product complying with contract



Safety First

Management Leadership and Employee Involvement

- Managers must value the life and health of all workers – and communicate that concern to them by their words and actions.
- Supervisors must act when at risk behaviors or unsafe conditions are seen.
- Employees must also accept responsibility for their own safety.

Worksite Analysis

- Before work begins the hazards of each feature of work must be identified.
- Hazard Prevention and Control
- Based on the worksite analysis of identified hazards controls must be identified and implemented.

Safety and Health Training

- Managers & supervisors must be trained on the hazards and controls.
- Qualified Site Safety & Health Officers and other competent persons must be employed.
- Workers must be trained in the hazards and controls

DBA – Defense Base Act Insurance



Safety first! Workers at the Pol-e-charki Afghan National Army construction site demonstrate an understanding of safety on the job by using body harnesses properly as they erect scaffolding.



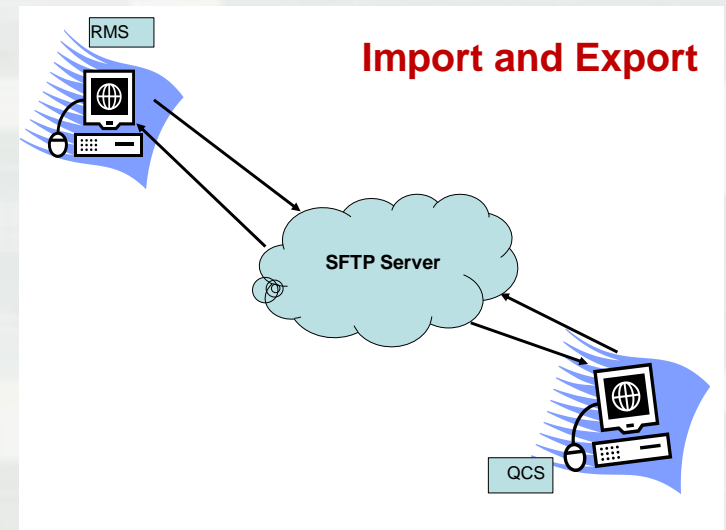
RMS / QCS

Resident Management System (RMS)

- The RMS Program used by Government QA personnel to support Construction Quality Management and Administration.

Quality Control System (QCS)

- The quality control module of the main RMS program. It is the program to be used by Contractors to interface with the RMS program for both contract administration and quality control requirements.



Questions



<http://www.aed.usace.army.mil/AEN-Index.asp>

